

RENO/TAHOE

REALTY GROUP, LLC

CAPABILITIES STATEMENT

Corporate: Information: **RENO/TAHOE REALTY GROUP, LLC**
521 Gordon Ave,
Reno, NV 89509

President/CEO: **Sarah Carmona Zink**
Voice: 775.473.8899
Cell: 775. 560.4441
Fax: 775.284.0256
Email Address: **Sarah@renotahoerealtygroup.com**
DUNS: 040587798
Cage Code: 6MUZ8
GSA Contract Number: **GS-23F-0076Y**
Business Size: 8(a), EDWOSB, WOSB, SDB, SB
Schedule Title: Federal Supply Schedule
00CORP Professional Services Schedule

Special Item Number: 520.3 Due Diligence & Support
520.5 Loan Servicing & Asset Management
520.3 RC Due Diligence & Support
520.5 RC Loan Servicing & Asset Management

Socio-Economic Programs: **SBA 8(a) Certified (12.19.2016 –12.18.2025)**
Small Disadvantaged Business (SDB)
Economically Disadvantaged Woman Owned Small Business
(EDWOSB) Minority Woman Owned Small Business (MWOSB)

NAICS Codes: **531210 – Offices of Real Estate Agents & Brokers**

237210 - Land Subdivision
522292 - Real Estate Credit
522294 - Secondary Market Financing
522298 - All Other Nondepository Credit Intermediation
523991 - Trust, Fiduciary, and Custody Activities
524127 - Direct Title Insurance Carriers
525990 - Other Financial Vehicles
531110 - Lessors of Residential Buildings and Dwellings
531120 - Lessors of Nonresidential Buildings (except Miniwarehouses)
531130 - Lessors of Miniwarehouses and Self-Storage Units
531190 - Lessors of Other Real Estate Property

531311 - Residential Property Managers
531312 - Nonresidential Property Managers
531320 - Offices of Real Estate Appraisers
531390 - Other Activities Related to Real Estate
541191 - Title Abstract and Settlement Offices
541211 - Offices of Certified Public Accountants
541219 - Other Accounting Services
541370 - Surveying and Mapping (except Geophysical) Services
541611 - Administrative Management and General Management Consulting Services
541620 - Environmental Consulting Services
561210 - Facilities Support Services
624229 - Other Community Housing Services
813910 - Business Associations
813920 - Professional Organization

Company Overview:

Reno/Tahoe Realty Group, LLC, (RTRG) is a SBA 8(a), Minority Woman Owned Small business recognized for its exceptional operations and professional integrity. RTRG was founded in 2009 in Reno, Nevada. RTRG received its GSA schedule in 2012 and in 2016 its 8(a) certifications. Since the beginning RTRG has been providing real estate services; including commercial leasing and sales, residential property management, property preservation, title services, appraisals and sales to clients in the private, corporate and government sectors. RTRG continues to provide all levels of asset management, loss mitigation, and disposition of single-family, multi-family, and commercial portfolios. For the past eight years, RTRG has provided program consulting to Federal, State and Local Governments in economic and market analysis, development and oversight of real estate acquisitions, due diligence, leasing, and compliance. RTRG has strategic alliances in position for support to manage most Federal, state and local requirements, regardless of size. Each alliance can make available a broad spectrum of Top Secret Q-cleared staff for projects at Level 4 buildings or at Agencies and sites such as DOE.

Core Competencies:

Commercial Property Analysis, Acquisition & Sales - Our professional staffing capacity is solid and robust, and has served us well over the past eight years. We take pride in leveraging our expertise, market knowledge and innovative strategies to create and implement long-term solutions for our clients' commercial real estate needs. We utilize the most sophisticated proprietary technology available and our team continues to stay on the cutting-edge through specialized designations and real estate education. RTRG while remaining local in our services to Northern Nevada and Lake Tahoe. We have established ourselves as a credible entity in the Asset Disposition world, and have reliable access to a vast U.S. urban and rural network of contractors, brokers, realtors and property management and preservation specialists, such that we routinely make and accept cross-country assignments and referrals.

Banking & Asset Mgmt. Company Accounts both commercial and residential – Since 2009, we have serviced a broad range of 16 U.S. and internationally-based accounts leading to our identity as experts we are in this field, both in dealing with divergent company expectations and timelines, and particularly in dealing with cultural differences and beliefs.

Current & Past Contract Performance:

- **USDA Appraisal Contract (WA)**

USDA – Contract #AG-7A22-S-18-0001
USDA POCs: Rod Sanches (WA) (Rod.Sanches@wa.usda.gov)
Project Performance Period – 2 Years
Dollar Value of Project – \$179,310

- **USDA Appraisal Contract (AR)**

USDA – Contract # AG-0551-S-17-0011
USDA POC – Robert Cortez, Robert.Cortez@ar.usda.gov
Project Performance Period – 2 Years
Dollar Value of Project - \$184,000

- **Title and Escrow Services**

Department of Energy – Contract #DE-DT-0013846
DOE POC – Bryce Robinson (Bryce.Robinson@Science.doe.gov)

Project Performance Period – 5 Months
Dollar Value of Project – \$13,568

- **USDA Appraisals – 11th St. Self Help Group**

USDA – Contract #12055118F0013, 12055118A0003
USDA POC – Rod Sanches (Rod.Sanches@wa.usda.gov)
Project Performance Period – 3 Months
Dollar Value of Project – \$3,900

- **USDA Appraisals – NE School House Place**

USDA – Contract #12055118A0003
USDA POC – Rod Sanches (Rod.Sanches@wa.usda.gov)
Project Performance Period – 2 Months
Dollar Value of Project -\$5,592

- **Nine-year Fannie Mae Account**

Fannie Mae – Contract # TR141774X
Fannie Mae Project POC – (Blanca Cardonablanca_cardona@fanniemae.com)
Phone number – 214.636.1035
Project Performance Period – 9 years
Dollar value of the Project -- \$59,639,157

- **Five-Year HUD Account FHA Insured Portfolio**

Nevada HUD – Contract # 949.502.0445
HUD Project POC – Jason Cohen (j.cohen@chronosolutions.com)
Project Performance Period – 6 years
Dollar value of the Project -- \$8,775,806

Information about Reno/Tahoe Realty Group, LLC., please contact our Office @ 775.473.8899 or visit us @ www.renotahoerealtygroup.com